



Lunch & Learn

The Ogilvie Ross “Lunch & Learn” is an intensive 2-hour briefing session focusing on a single core skill that can have an immediate impact on your business. The event is exclusively aimed at a small group of senior executives from non-competing industry sectors and is delivered by a recognised expert in the specific skill area.

The event will focus on a proven technique that has a significant impact during any form of negotiation. Previous attendees have used the concept to increase their professional fees, reduce expenditure with suppliers, renegotiate existing contracts and understand the real value of the commercial relationships with their clients and supply chain.

The session will be delivered by Anthony Drew, a negotiations specialist with 15 years’ experience providing strategic advice and consultancy to the senior management of FTSE 100 and Fortune 500 companies in the UK, Europe and USA.

Each “Lunch & Learn” has a maximum of eight attendees chosen to represent a range of business sectors. The event not only provides an opportunity to hear and learn from a recognised expert but also to meet fellow senior executives and create new business contacts.

The sessions starts promptly at 12:00 noon and finishes at 2:00pm. A buffet lunch is provided during the session. There is no charge for the event.

